PETRESCU Razvan Julian

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Self-starter technology professional with 10 years experience in solution architecture, technology infrastructure management, and leadership of technology teams to deliver world-class software services and products in a demanding, data intensive industry. MBA graduate of a Top-5 business school, interested in joining a leading organization in Asia Pacific in technology function.

PROFESSIONAL EXPERIENCE

1998 - 2008 ALEGENT HEALTH (www.alegent.com), Omaha, NE, United States
10,000+ employees, US$1bil. revenue integrated healthcare network

2003 - 2008 Database/Systems Team Lead

Project Management

• Oversaw the successful transition of the corporate database infrastructure from a mainframe-centric platform to a distributed client server base running mission-critical applications including the Hospital Information System and life support applications; responsible for day to day administration, capacity planning, enterprise backup and recovery strategies, and application integration of over 120 database and application servers in an environment with severe uptime and performance requirements

• Managed the turnaround of a software project with significant deadline and cost overruns, and achieved US$200,000+ in cost savings

Leadership and Collaboration

• Led the growth of the internal database and development team, developed documentation standards, knowledge transfer programs, and KPI's, which significantly improved the performance of the team and the level of service provided to internal and external customers

• Created and delivered end user software training programs targeted at empowering non-technical professional to use technology and reduce demands on IT staff, recognized for their effectiveness

• Planned, negotiated, and managed strategic partnerships and joint projects with major technology vendors including Microsoft, Siemens, GE Healthcare, Novell, Veritas, and Quest, resulting in a streamlined IT governance, reduced software costs, and optimized software applications portfolio

Innovation and Technological Expertise

• Designed and managed the development of a multiple innovative software solutions including a product whose national premiere was featured in international media outlets and gained recognition in the US Congress

1998 - 2003 Senior Systems Analyst

Business Analysis and Problem Solving

• Provided technology analysis, proof of concept, and advisory services to executive management on strategic technology undertakings (data warehousing, enterprise information systems selection) and thus contributed to the organization gaining recognition as a technology leader in the industry

• Developed probabilistic data matching and standardization software used to achieve a significant reduction in patient identification-related errors and associated loss of revenue

1995 FRAROM INTERTRANS, Paris, France
International transport startup company

Management Trainee
• Responsible for optimizing international shipments to ensure profitability in an environment with extremely thin profit margins and aggressive deadlines

EDUCATION

2008 - 2009 **INSEAD, Singapore; MBA** with a focus on strategy and Asian business
VP, High Tech Club. Project/product manager for two regional startups in the mobile software arena, and business development consultant for a local electronic display manufacturer

1996 - 1998 **University of Nebraska, USA; Master of Science**, Information Systems

1991 - 1996 **University of Iasi, Romania; Bachelor of Science**, Economics

OTHER EXPERIENCE

2004 - 2008 **Independent technology consultant**
Author of technology articles for an international software developer audience on database, multimedia, and web development

2005 - 2006 **Archibus Software International Users' Conference**, United States
Invited to present a mobile software product for inventory management to an international technical and non-technical audience

1996 - 1998 University of Nebraska, Omaha, United States
Research Assistant
Performed marketing research duties supporting the College of Business faculty, and provided technology and business process consulting to the Chamber of Commerce

1994 - 1996 University of Iasi, Romania
VP, International Relations, AIESEC (International Association of Management Students)
Initiated a successful program aimed at creating local employment opportunities for international students, still in operation

TECHNOLOGIES AND SKILLS

In-depth architectural, development, deployment, and management experience with technologies including .NET/C#/VB, Java, ADO.NET, ASP.NET, Sharepoint, Windows Workflow Foundation, JavaScript, XML, Adobe AIR/ActionScript, Eclipse/NetBeans, SQL Server, mySQL, Oracle, TOAD, Veritas NetBackup, Microsoft SSIS/Analysis Services; several Windows Server platforms and Unix variants(AIX, Debian/RedHat Linux, Apple Darwin); good exposure to networking and Web protocols (SOAP, REST, AJAX).

PERSONAL INTERESTS

Membership in:
• Singapore Computer Society
• American MENSA
• Asia Society (Hong Kong)

Extensive international exposure (travel, living, study, work in Asia, Europe, Americas, Middle East).
Languages: English, French, Romanian.